



# Business & Asset Valuation

for the Healthcare Industry

***THE VALUE OF CLARITY***



# THE EXPERTISE YOU NEED

PYA's Business and Asset Valuation team provides you with the decision support you need for transaction planning, financial reporting, regulatory compliance, and tax.

With decades of experience in healthcare valuation, our nationally recognized experts provide clarity on complicated issues in key areas including compliance, reimbursement, revenue cycle, strategy, tax, and audit.

PYA's highly collaborative approach, our wide array of business expertise, and our commitment to client service ensure you receive comprehensive, tailored solutions—clarity you can rely on for making sound business decisions.

## PYA: THE VALUE OF CLARITY



## WAYS WE PROVIDE CLARITY



### Health System Transactions

Transaction advisory and valuation services related to acquisitions involving large, not-for-profit health systems; support for transaction negotiations, regulatory reviews, financial reporting, and more.



### Healthcare Brand Value

Comprehensive brand assessment and valuation for academic medical centers, health systems, and large physician practices; support for regional affiliation arrangements involving co-branding, service line-specific network access fees, joint venture contributions, and more.



### Ambulatory & Post Acute Sectors

Valuations of single and multispecialty ambulatory surgery centers, cancer centers and outpatient oncology service lines, urgent care centers, addiction medicine and behavioral health facilities, dialysis centers, infusion centers, telehealth providers, home-health companies, and hospice providers.



### Physician Practices

Valuation of single- and multi-specialty physician practices for purposes such as internal planning, physician buy-ins and buy-outs, and private-equity and hospital acquisitions; specialties include dermatology, orthodontics, cardiology, ophthalmology, and obstetrics & gynecology.



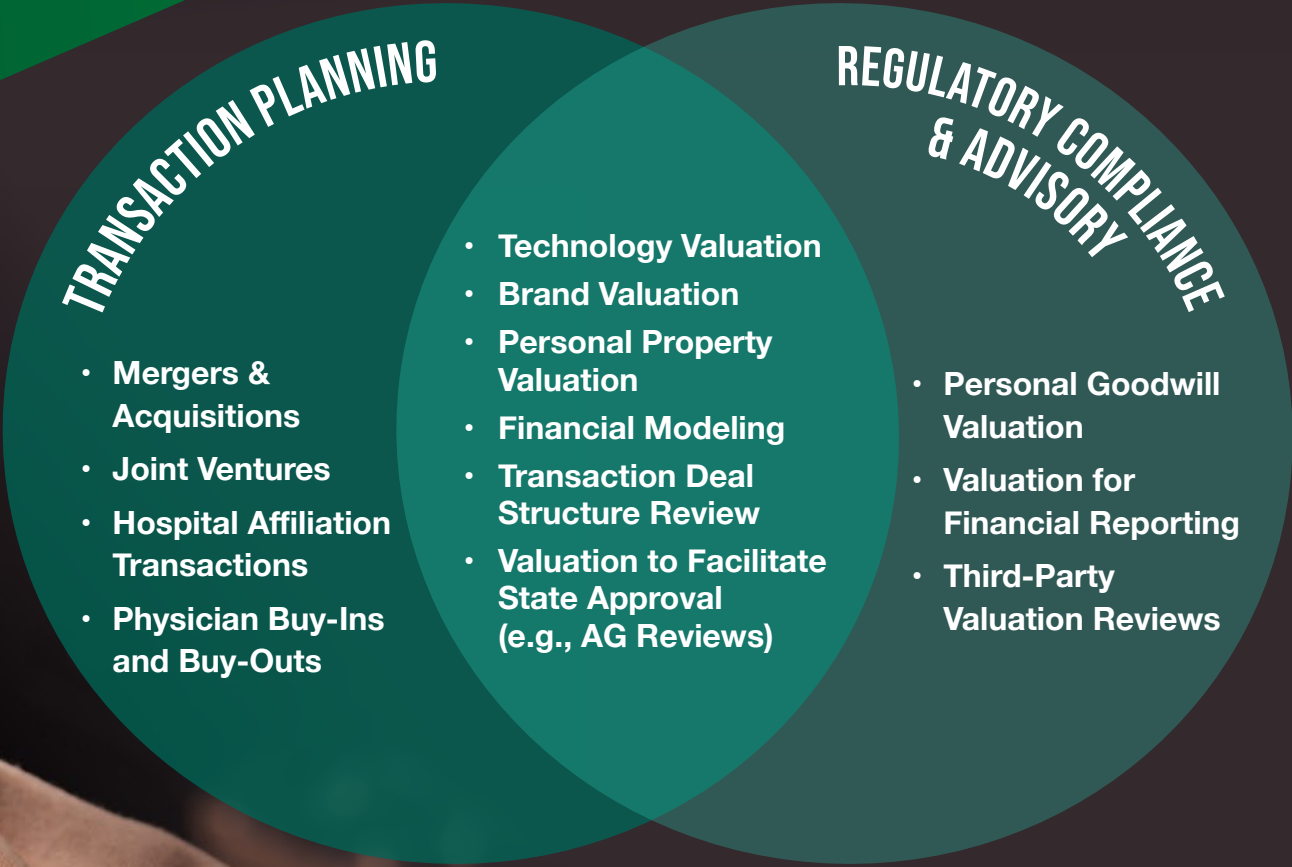
### Managed Care Acquisitions

Fair market value analyses of health plans for transaction planning; review of third-party valuations to support attorney general review of pending managed care transactions; and valuation of health plans for purchase-price allocation purposes.



### Other Assets & Entities

Valuation of innovation labs, pharmacies, contract research organizations, and clinical trial operations for transaction purposes; other asset classes including fixed assets and intangible assets including healthcare technology and data, non-competes, and personal goodwill.



# Help is our culture. Relationships are our passion.



In our hearts, we are a service organization—service to our clients, to our industries, to our communities, and to each other. Based on decades of our stories, these core values are what set us apart. They come from within—reflections of our people and our commitment to helping however we can.



## The PYA Way

We Are Radically **Responsive**.

We Strive for **Excellence** (Not Perfection).

We Are **Compassionate**.

We Are Lifelong **Learners** and **Teachers**.

**Integrity** Is Non-Negotiable.

We Are **Authentic**.

We Are **Honest**.

